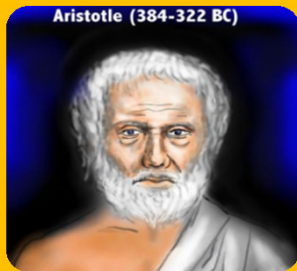




# Seven Steps

## Business Transformation Systems



“We are what we repeatedly do. Excellence then, is not an act, but a habit” -**Aristotle**

### MISSION

“Making Excellence a Culture  
through Total Employee  
Involvement”

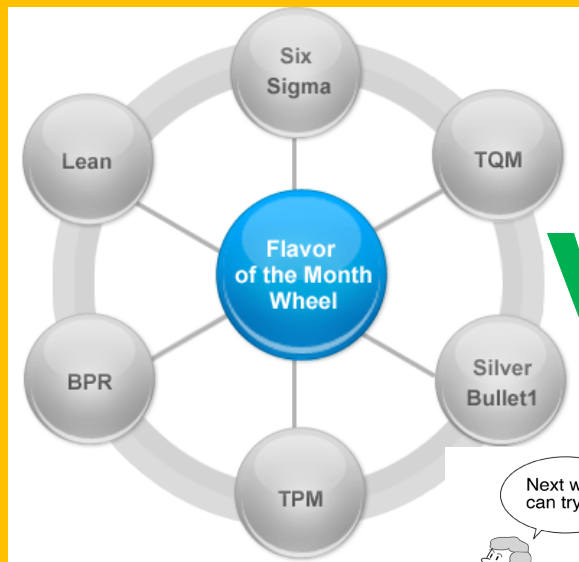


# Seven Steps

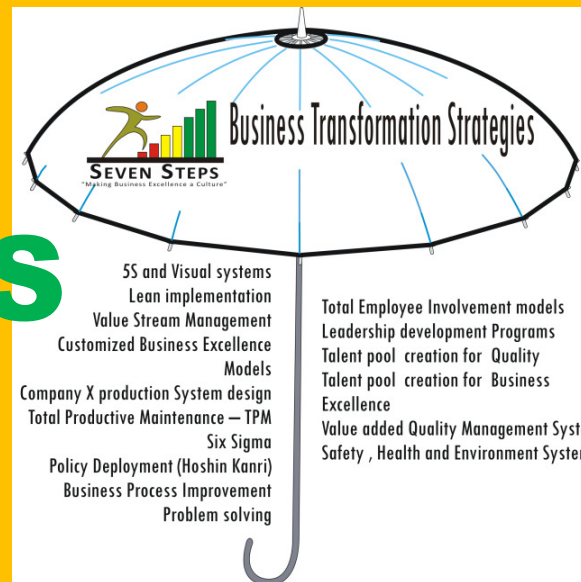
## Business Transformation Systems

The purpose of **Seven Steps Business Transformation Systems** is to provide TOTAL Business Excellence Solutions in the areas of Manufacturing, Service, Education and Healthcare. The Company is managed by professionals who have vast industry experience and passionate about Business Excellence. Our expertise includes Business transformation Strategies, Balanced Score-card, Policy Deployment, TQM, TPM, Lean, Six Sigma, Quality Management Systems, Business Process improvement and Environment & Safety Management Systems. Our Mission is "Making Excellence a Culture through total employee involvement". For more details please visit [www.SSBTS.in](http://www.SSBTS.in)

### Flavor of the Month V/s Business Excellence Umbrella Approach



**V/S**





# Seven Steps

## Business Transformation Systems

*“All Business excellence philosophies including TQM, Lean, Six Sigma, TPM are like religions. The objective is same but approach is different” - Anonymous*

*The secret of success is constancy of purpose. Organizations should choose one philosophy which best suits its requirements and adapt other good practices under the same umbrella. **Experts says less than 2 % companies sustain business excellence journey beyond 5 years.** This is due to lack of constancy of purpose and not focusing on soft part like culture. Organizations who adopt Flavor of the month approach change the course of the Journey often and remain in the same place after several years. Where as organizations who follow umbrella principle continue the journey under all circumstances like leadership change, change in external environment etc...”*

Our commitment is to provide you a strong platform to achieve Predictable, Profitable and Sustainable growth using a blend of best-in-class strategies, customized to suit your business requirements.



# Seven Steps

## About us....

### A. Our Guiding Principles

1. Customer Focus
2. Deep Respect for people and time
3. Speak with data
4. Integrity
5. Practice what we preach
6. Sense of urgency
7. Honour Commitments

### B Coach and Facilitators

- 20 + Years of Experience in implementing integrated approach of TQM, Lean, TPM, Six Sigma ,Policy Deployment and Balanced Scorecard in Manufacturing and Service environment

### C. Innovation Lab

- To develop Creative and Innovative solutions to dynamic Business and Change management challenges.
- Business Excellence Maturity enhancement.
- Development of Innovative Business Excellence materials, tool-kits, posters, handbooks, games, training modules etc...

### D. Our Services

- Business Excellence Journey Facilitation using TQM ,TPM, Lean, Six Sigma approaches.
- Specific Business Problem solving projects
- Culture building projects through 5S, Kaizen and Total Employee Involvement approaches.
- Value added Quality, Environment and Safety Management systems with maturity level assessment.
- In house and Public training programs

### E. Our Strengths

- Proven Total Employee Involvement Model
- Use of Experiential Learning programs. Learning by doing.
- Alignment and integration of Business Excellence to all processes to avoid conflicts
- Proven Expertise in various Business Excellence models.

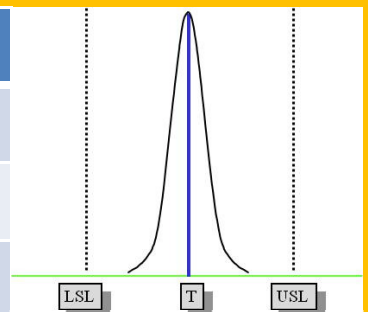


# Seven Steps

## Business Transformation Systems

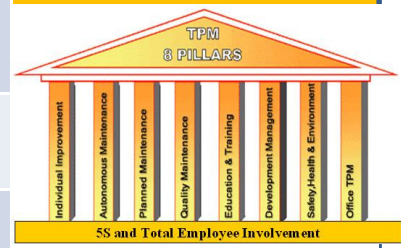
### Examples of Business Problems and Solutions

Problem	Tool
Goals not balanced	Balanced Scorecard
Goals not aligned and deployed	Policy Deployment-Hoshin Kanri
Too much firefighting in daily management	Daily work Management system/Managing and Checking points/Matured QMS
Poor Discipline/unorganized workplace	5S+ Safety
Poor Standardization	Quality Management System PDCA and SDCA Cycle
Root Cause known	Kaizen/Just Do it
Waste and Bottlenecks	Lean/TOC
Stability and Equipment failures	TPM
Variation and Root Cause not known	6 Sigma DMAIC
Simple problem root cause unknown	5 Why analysis
Time constraint	PDCA and Project Management
Design – Product and process	DFSS
Total Employee Involvement	QCC and Q7 Tools
Planning and prioritization	M7 Tools



**Basic Seven Tools of QC (Q7 Tools)**

- Check Sheet
- Stratification
- Pareto Chart
- Cause & Effect Diagram
- Histogram
- Scatter Diagram
- Control Chart

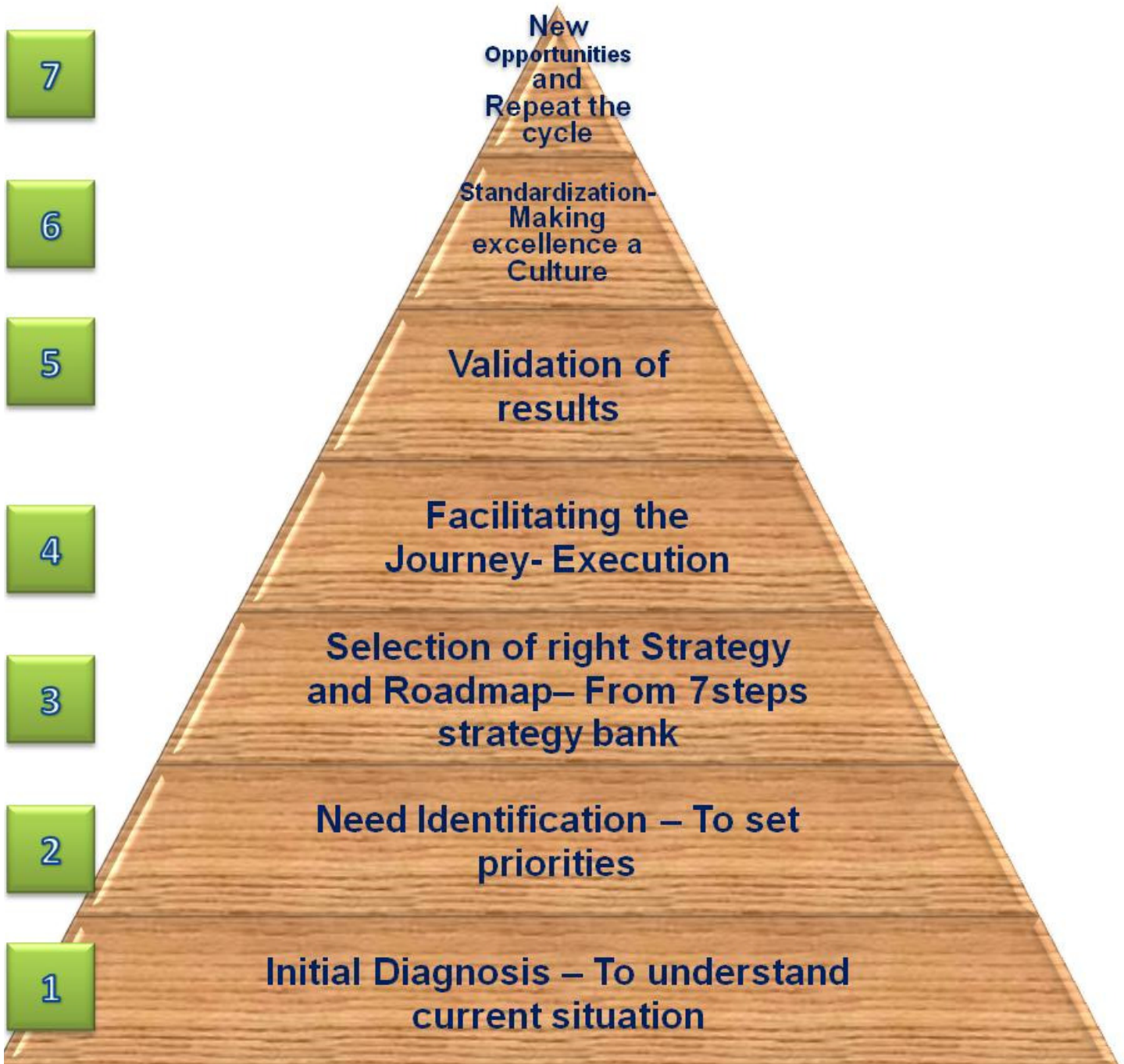




# Seven Steps

## Business Transformation Systems

### Seven Steps for Business Excellence







# Seven Steps

## Business Transformation Systems

### Partial List of Trainings

- Vision ,Mission workshop – 2days
- Business Excellence Models – 1 day
- Policy Deployment - 2 days
- Total Employee Involvement Strategies -1 day
- Problem solving tools and techniques for operators\* – 36 hrs
- Lean Experiential learning – 3 days
- Six Sigma Yellow belt\* – 3 days
- Six Sigma Green belt\* – 5 days
- Six Sigma Black-belt\* – 7 days
- Six Sigma Champion – 1 day
- Statistical process control – 2 days
- 5S workshop\*– 2 days
- Visual Control System – 1 day
- Quick Changeover-SMED- 1 day
- Mistake Proofing(Poka-Yoke) – 1 day
- Kaizen – 1 day
- Business Excellence orientation for fresh graduates\* – 40 hrs
- Quality Management system maturity levels – 1 day
- APQP ,PPAP and Control Plan – 1 day
- FMEA – 1 day
- Measurement System analysis – 2 days
- Daily work Management Systems – 1 day
- TPM awareness – 2 days
- TPM – Autonomous Maintenance\* – 2 days
- TPM – Overall equipment Efficiency and 16 losses\* – 2 days
- Root Cause Analysis – 1 day
- Gemba Kaizen workshops\* 4-5 days
- Team building workshop – 1 day

\*Project Oriented

For More details and Brochure on specific areas contact....

**Making Excellence**  
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